

## **Market Overview**

		Nov. 2025	Oct. 2025		Nov. 2024	Month-Over- Month	Year-Over- Year
Residential (Detached + Attach	ned)						
Active Listings at Month's End		10,506	12,495		9,310	-15.92%	12.85%
New Listings		2,620	4,470		2,747	-41.39%	-4.62%
Pending		2,923	3,286		2,853	-11.05%	2.45%
Closed		2,734	3,568		3,149	-23.37%	-13.18%
Close Price - Average	\$	706,996	\$ 728,476	\$	691,758	-2.95%	2.20%
Close Price - Median	\$	585,000	\$ 590,000	\$	580,000	-0.85%	0.86%
Sales Volume	\$	1,932,925,982	\$ 2,599,201,545	\$	2,178,345,523	-25.63%	-11.27%
Days in MLS - Average		58	52		46	11.54%	26.09%
Days in MLS - Median		36	33		28	9.09%	28.57%
Close-Price-to-List-Price Ratio		98.25%	98.38%		98.51%	-0.13%	-0.26%
Detached							
Active Listings at Month's End		6,957	8,455		6,261	-17.72%	11.12%
New Listings		1,850	3,206		1,956	-42.30%	-5.42%
Pending		2,284	2,580		2,135	-11.47%	6.98%
Closed		2,161	2,812		2,424	-23.15%	-10.85%
Close Price - Average	\$	778,431	800,328	\$	760,595	-2.74%	2.35%
Close Price - Median	\$	640,000	\$ 649,573	\$	635,000	-1.47%	0.79%
Sales Volume	\$	1,682,189,634	\$ 2,250,522,506	\$5°	1,843,682,068	-25.25%	-8.76%
Days in MLS - Average		56	50		44	12.00%	27.27%
Days in MLS - Median		34	30		27	13.33%	25.93%
Close-Price-to-List-Price Ratio		98.28%	98.43%		98.55%	-0.15%	-0.27%
Attached							
Active Listings at Month's End		3,549	4,040		3,049	-12.15%	16.40%
New Listings		770	1,264		791	-39.08%	-2.65%
Pending		639	706		718	-9.49%	-11.00%
Closed		573	756		725	-24.21%	
Close Price - Average	\$	437,585	\$ 461,216	\$	461,605	-5.12%	-5.20%
Close Price - Median	\$	380,000	\$ 387,610	\$	410,000	-1.96%	-7.32%
Sales Volume	\$	250,736,348	\$ 348,679,039	\$	334,663,455	-28.09%	-25.08%
Days in MLS - Average		67	59		53		
Days in MLS - Median		42	41		33		
Close-Price-to-List-Price Ratio		98.12%	98.18%		98.37%	-0.06%	-0.25%



## **Market Highlights**

### Realtor® Insights:

- This market is what it is and when spring headlines report that the market is "heating up," it will mostly be seasonality at work. Use this slower time of year to refine your systems and enhance the value you provide to your clients. That way, you're positioned to deliver exceptional service when activity naturally picks up in the spring.
- A recurring theme with some longer-running listings right now is holiday strategy. In certain cases, temporarily pausing a listing over Christmas and New Year's and re-launching in January can boost visibility when buyers return with fewer distractions. It's not a one-size-fits-all approach, but it's worth considering.

#### **Local News:**

- Is Downtown Denver coming back to life? The Downtown Denver Partnership reports strong corporate confidence, new leases and a healthy level of business activity—three business openings for every closure—along with net positive office absorption.
- Denver-based Ibotta opened its nearly 100,000-square-foot office on 16th Street, bringing more than 500 employees to the newly renovated area.
- German fitness tech firm EGYM opened its North American headquarters in the LoDo Towers on 17th Street.
- A \$14 million loan commitment from the Denver Downtown Development Authority will help convert the historic Petroleum Building at 16th Street and Broadway into housing by 2027. Twelve of the building's 14 floors will be transformed into 178 residential units, with amenity spaces on the ground and top floors.
- Denver City Council passed the first major Downtown Area Plan since 2007, aiming to transform the city center into "the nation's largest signature 'play' district," featuring expanded parks, public space, art activations and more.
- Downtown Denver has reached its highest recovery rate since the start of the pandemic: pedestrian traffic is now at 93 percent of September 2019 levels, according to the Downtown Denver Partnership.
- The Denver Gazette reports that Metro Denver rents have dropped to their lowest levels since 2022, driven by a surge of new apartment units that increased vacancy and eased competition. Experts caution that this relief may be temporary, as declining permits and cooling investor interest could tighten supply and push rents higher in the future.
- According to Colorado Public Radio, job growth in Colorado rose just 0.6
  percent over the 12 months ending August 2025, compared with 0.9 percent nationally. Many of the state's traditional growth industries—especially tech and construction—are weakening, leading to higher unemployment and softer labor demand.
- The Garrett Companies, a Colorado-based developer, purchased a 12.6-

acre plot in Englewood for \$15.14 million and plans to build a 317-unit apartment community called Garrett Park Meadows. The project at 8600 S. Valley Highway will consist of a clubhouse with full amenities and six four-story residential buildings.

### National News:

- First-time homebuyers are at an all-time low, as are for-sale-by-owner transactions, while the median seller tenure has increased to 11 years.
- Homeowners gained significant equity over the past five years, adding an average of \$140,900 in wealth.
- By 2033, the U.S. is projected to see more deaths than births, a demographic shift that could reduce long-term housing while increasing inventory.
- Rising homeowners' insurance rates, expected to continue climbing over the next two years, are beginning to impact home values in areas with high climate-related risks, as elevated insurance costs make these markets less affordable.

### **Mortgage News:**

- Despite the typical holiday slowdown, recent data offers encouraging news for buyers. The 30-year fixed mortgage rate has dipped to about 6.23 percent, down from last week and noticeably lower than this time last year.
   Mortgage News Daily also reported a sharp drop, with rates hitting roughly 6.22 percent, one of the lowest averages in the past three years.
- The average cost of a standard homeowners insurance policy in the U.S. is now \$2,801, an increase of more than 40 percent since 2019.
- A new report by Realtor.com(R) shows that the average monthly mortgage payments for new and existing homes are almost identical, with only a \$30 difference between them.

### **Quick Stats:**

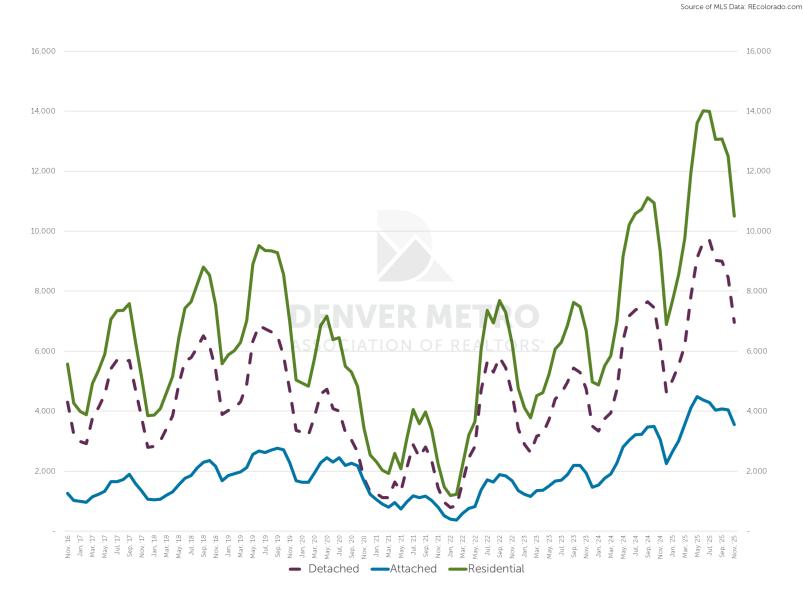
- The average number of active listings for November (1985-2024) is 13,416.
- The record-high for November was 27,530 listings in 2006, while the record-low was 2,248 in 2021.
- Historically, active listings decline by an average of 13.15 percent from October to November. This year's decrease of 15.92 percent may indicate slightly softer buyer demand.





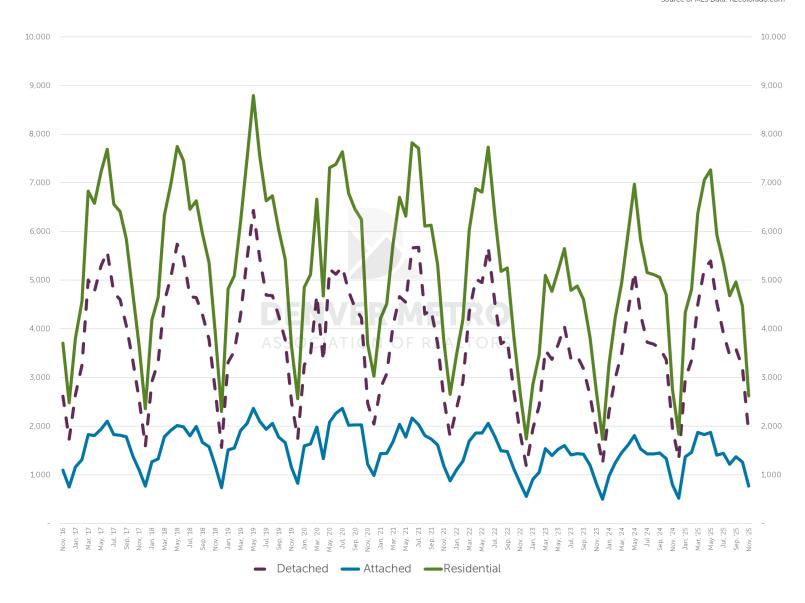
# **Active Listings at Month's End**

### DMAR Market Trends | November 2025 Denver Metro Association of Realtors®



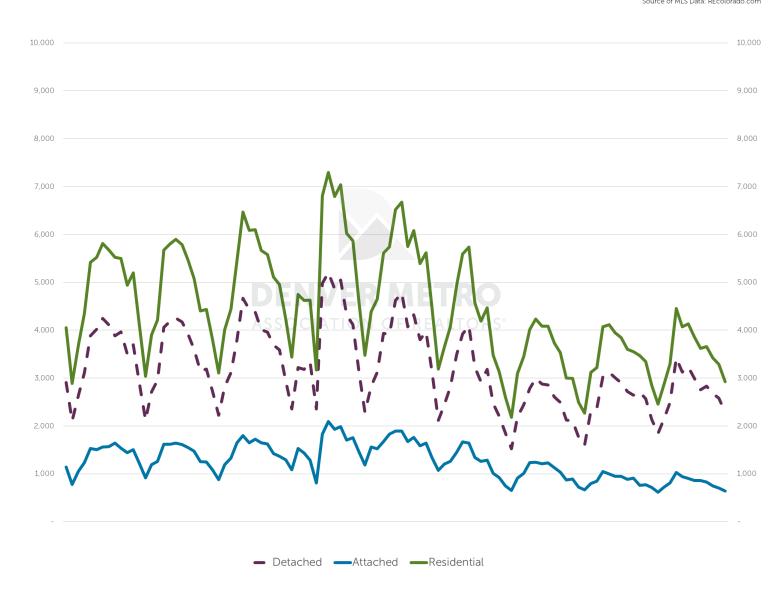


# **New Listings**





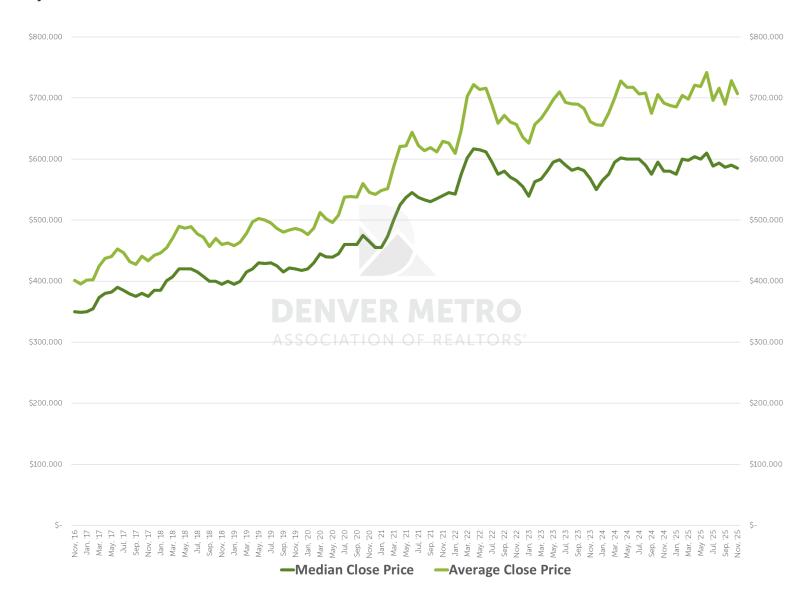
# **Pending Sales**





### Residential Median + Average Close Price

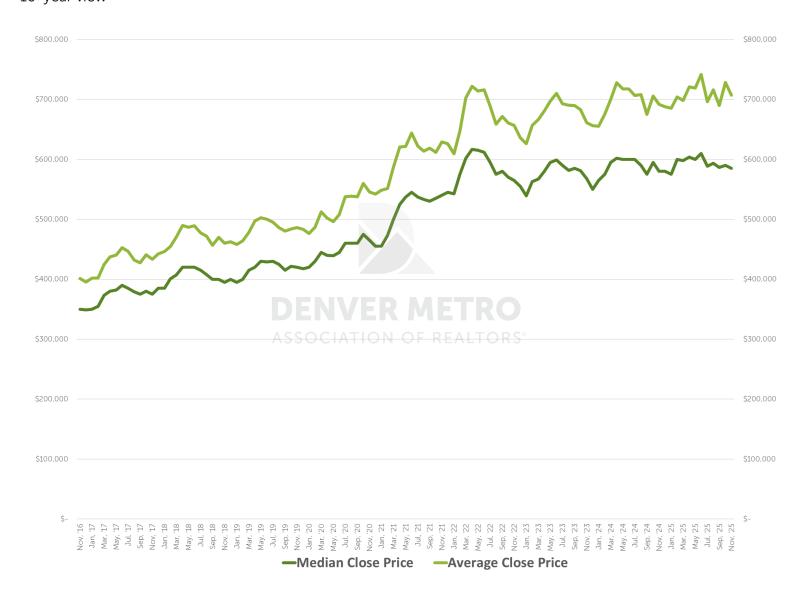
10-year view





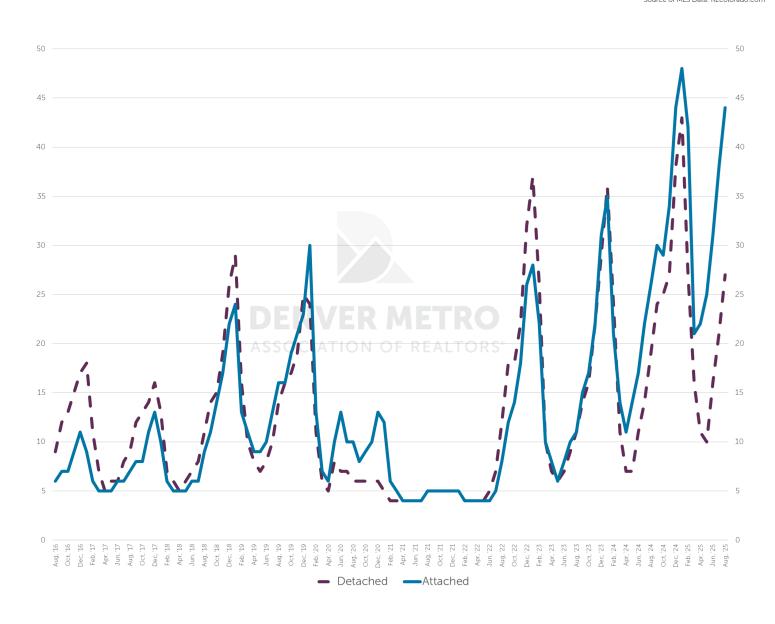
## Residential Median + Average Close Price

10-year view

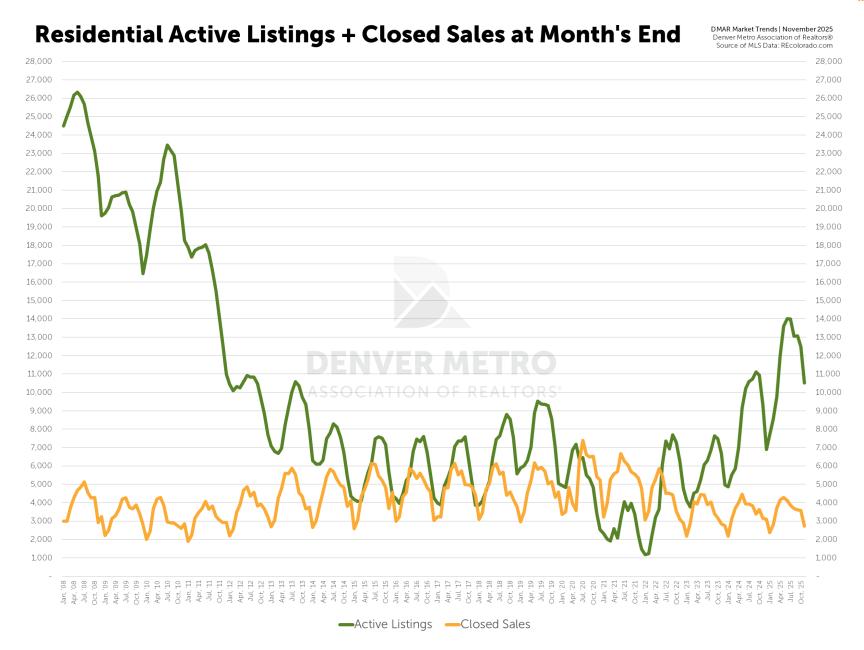




## **Median Days in MLS**









# November Data Year-to-Date | 2025 to 2021

	YTD 2025	YTD 2024		YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)										
Active Listings at Month's End	10,506	9,310		6,684	6,253	2,248	12.85%	57.18%	68.02%	367.35%
New Listings	57,908	54,019		47,859	58,454	63,671	7.20%	21.00%	-0.93%	-9.05%
Closed	39,022	39,354		39,285	48,139	59,335	-0.84%	-0.67%	-18.94%	-34.23%
Close Price - Average	\$ 711,253	\$ 701,257	\$	681,294	\$ 683,432	\$ 611,174	1.43%	4.40%	4.07%	16.37%
Close Price - Median	\$ 595,000	\$ 590,000	\$	580,000	\$ 590,000	\$ 525,000	0.85%	2.59%	0.85%	13.33%
Sales Volume	\$ 27,754,533,021	\$ 27,597,275,857	\$	26,764,638,010	\$ 32,899,733,171	\$ 36,264,013,523	0.57%	3.70%	-15.64%	-23.47%
Days in MLS - Average	46	37		31	16	14	24.32%	48.39%	187.50%	228.57%
Days in MLS - Median	24	17		11	5	4	41.18%	118.18%	380.00%	500.00%
Close-Price-to-List-Price Ratio	98.82%	99.19%		99.57%	102.55%	103.15%	-0.37%	-0.75%	-3.64%	-4.20%
Detached										
Active Listings at Month's End	6,957	6,261		4,743	4,572	1,444	11.12%	46.68%	52.17%	381.79%
New Listings	42,014	38,958		35,176	43,481	46,490	7.84%	19.44%	-3.37%	-9.63%
Closed	30,138	29,736		28,915	34,840	42,868	1.35%	4.23%	-13.50%	-29.70%
Close Price - Average	\$ 790,790	\$ 779,897	\$	763,225	\$ 770,750	\$ 687,062	1.40%	3.61%	2.60%	15.10%
Close Price - Median	\$ 650,000	\$ 649,900	\$	635,000	\$ 650,000	\$ 577,001	0.02%	2.36%	0.00%	12.65%
Sales Volume	\$ 23,832,826,361	\$ 23,191,017,546	\$	22,068,639,669	\$ 26,852,938,649	\$ 29,452,970,040	2.77%	7.99%	-11.25%	-19.08%
Days in MLS - Average	43	36		31	17	12	19.44%	38.71%	152.94%	258.33%
Days in MLS - Median	21	A C 15		CIATION	OF DEAD	ODC° 4	40.00%	90.91%	320.00%	425.00%
Close-Price-to-List-Price Ratio	98.90%	99.25%	$\subseteq$	99.55%	102.55%	103.54%	-0.35%	-0.65%	-3.56%	-4.48%
Attached										
Active Listings at Month's End	3,549	3,049		1,941	1,681	804	16.40%	82.84%	111.12%	341.42%
New Listings	15,894	15,061		12,683	14,973	17,181	5.53%	25.32%	6.15%	-7.49%
Closed	8,884	9,618		10,370	13,299	16,467	-7.63%	-14.33%	-33.20%	-46.05%
Close Price - Average	\$ 441,435	\$ 458,126	\$	452,845	\$ 454,680	\$ 413,618	-3.64%	-2.52%	-2.91%	6.73%
Close Price - Median	\$ 392,000	\$ 405,000	\$	400,000	\$ 404,000	\$ 358,000	-3.21%	-2.00%	-2.97%	9.50%
Sales Volume	\$ 3,921,706,660	\$ 4,406,258,311	\$	4,695,998,341	\$ 6,046,794,522	\$ 6,811,043,483	-11.00%	-16.49%	-35.14%	-42.42%
Days in MLS - Average	55	39		28	15	19	41.03%	96.43%	266.67%	189.47%
Days in MLS - Median	34	21		11	5	5	61.90%	209.09%	580.00%	580.00%
Close-Price-to-List-Price Ratio	98.53%	98.98%		99.62%	102.58%	102.13%	-0.45%	-1.09%	-3.95%	-3.52%



## **Market Trends**

	Price Range		Detached			Attached	
		Closed	Active	моі	Closed	Active	моі
	\$0 to \$299,999	15	67	4.47	170	1,037	6.10
tory	\$300,000 to \$499,999	449	1,327	2.96	268	1,552	5.79
Months of Inventory	\$500,000 to \$749,999	964	2,748	2.85	96	661	6.89
Ę.	\$750,000 to \$999,999	396	1,283	3.24	20	161	8.05
¥ ₽	\$1,000,000 to \$1,499,999	216	774	3.58	12	79	6.58
Mo	\$1,500,000 to \$1,999,999	68	319	4.69	4	36	9.00
	\$2,000,000 and over	53	439	8.28	3	23	7.67
	TOTALS	2,161	6,957	3.22	573	3,549	6.19
	Price Range	Deta	ched	% change	Atta	ched	% change
		Closed Nov. 2025	Closed Oct. 2025	(	Closed Nov. 2025	Closed Oct. 2025	
	\$0 to \$299,999	15	32	-53.13%	170	180	-5.56%
r t	\$300,000 to \$499,999	449	549	-18.21%	268	361	-25.76%
Month-Over-Month	\$500,000 to \$749,999	964	1,200	-19.67%	96	154	-37.66%
Š	\$750,000 to \$999,999	396	536	-26.12%	20	34	-41.18%
늍	\$1,000,000 to \$1,499,999	216	301	-28.24%	12	14	-14.29%
W	\$1,500,000 to \$1,999,999	68	94	-27.66%	4	8	-50.00%
	\$2,000,000 and over	A53S	OCIATIO 100	F RE-47.00% R	S° 3	5	-40.00%
	TOTALS	2,161	2,812	-23.15%	573	756	-24.21%
	Price Range	Deta	ched	% change	Atta	ched	% change
		YTD Nov. 2025	YTD Nov. 2024		YTD Nov. 2025	YTD Nov. 2024	
	\$0 to \$299,999	255	222	14.86%	2,078	1,899	9.43%
Ē	\$300,000 to \$499,999	5,556	5,190	7.05%	4,429	4,954	-10.60%
Year-Over-Year	\$500,000 to \$749,999	13,514	13,899	-2.77%	1,796	2,080	-13.65%
å	\$750,000 to \$999,999	5,825	5,787	0.66%	350	403	-13.15%
a F	\$1,000,000 to \$1,499,999	3,085	2,896	6.53%	149	181	-17.68%
	\$1,500,000 to \$1,999,999	988	936	5.56%	47	60	-21.67%
	\$2,000,000 and over	915	806	13.52%	35	41	-14.63%
	TOTALS	30,138	29,736	1.35%	8,884	9,618	-7.63%



# **Properties Sold for \$1 Million or More**

	Nov. 2025	Oct. 2025	Nov. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	288	586	279	-50.85%	3.23%
Pending	326	425	306	-23.29%	6.54%
Closed	356	522	364	-31.80%	-2.20%
Sales Volume	\$ 597,480,079	\$ 874,131,350	\$ 589,256,975	-31.65%	1.40%
Days in MLS - Average	62	55	57	12.73%	8.77%
Days in MLS - Median	33	35	38	-5.71%	-13.16%
Close-Price-to-List-Price Ratio	97.17%	97.33%	97.39%	-0.16%	-0.23%
PSF Total	\$ 385	\$ 384	\$ 376	0.26%	2.39%
Detached					
New Listings	268	540	254	-50.37%	5.51%
Pending	314	403	284	-22.08%	10.56%
Closed	337	495	343	-31.92%	-1.75%
Sales Volume	563,801,079	\$ 822,521,450	\$ 554,911,346	-31.45%	1.60%
Days in MLS - Average	63	54	53	16.67%	18.87%
Days in MLS - Median	36	35	38	2.86%	-5.26%
Close-Price-to-List-Price Ratio	97.24%	97.36%	97.41%	-0.12%	-0.17%
PSF Total	\$ Δ < < < 375	\$ 368	\$ 364	1.90%	3.02%
Attached					
New Listings	20	46	25	-56.52%	-20.00%
Pending	12	22	22	-45.45%	-45.45%
Closed	19	27	21	-29.63%	-9.52%
Sales Volume	\$ 33,679,000	\$ 51,609,900	\$ 34,345,629	-34.74%	-1.94%
Days in MLS - Average	51	57	109	-10.53%	-53.21%
Days in MLS - Median	19	34	38	-44.12%	-50.00%
Close-Price-to-List-Price Ratio	95.90%	96.73%	96.96%	-0.86%	-1.09%
PSF Total	\$ 565	\$ 682	\$ 577	-17.16%	-2.08%



# **Properties Sold for \$1 Million or More**

	YTD 2025	YTD 2024	TD 2024 YTD 2023			YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
New Listings	8,215	7,265		6,217		6,561		5,083	13.08%	32.14%	25.21%	61.62%
Pending	5,128	4,827		4,172		4,700		4,471	6.24%	22.91%	9.11%	14.69%
Closed	5,219	4,920		4,345		5,460		4,949	6.08%	20.12%	-4.41%	5.46%
Sales Volume	\$ 8,517,334,042	\$ 7,928,414,621	\$	7,126,173,352	\$	8,650,917,857	\$	7,891,599,580	7.43%	19.52%	-1.54%	7.93%
Days in MLS - Average	47	43		35		21		30	9.30%	34.29%	123.81%	56.67%
Days in MLS - Median	20	17		11		5		5	17.65%	81.82%	300.00%	300.00%
Close-Price-to-List-Price Ratio	97.95%	98.23%		98.84%		103.27%		101.97%	-0.29%	-0.90%	-5.15%	-3.94%
PSF Total	\$ 379	\$ 379	\$	386	\$	390	\$	367	0.00%	-1.81%	-2.82%	3.27%
Detached												
New Listings	7,730	6,776		5,744		6,074		4,614	14.08%	34.58%	27.26%	67.53%
Pending	4,903	4,552		3,894		4,371		4,096	7.71%	25.91%	12.17%	19.70%
Closed	4,988	4,638		4,050		5,102		4,533	7.55%	23.16%	-2.23%	10.04%
Sales Volume	\$ 8,146,986,387	\$ 7,473,737,244	\$	6,678,279,887	\$	8,114,237,536	\$	7,258,343,608	9.01%	21.99%	0.40%	12.24%
Days in MLS - Average	47	42		34		19		27	11.90%	38.24%	147.37%	74.07%
Days in MLS - Median	20	17		11		5		5	17.65%	81.82%	300.00%	300.00%
Close-Price-to-List-Price Ratio	97.98%	98.26%		98.94%		103.46%		102.23%	-0.28%	-0.97%	-5.30%	-4.16%
PSF Total	\$ 369	\$ 367	\$	372	\$	375	\$	344	0.54%	-0.81%	-1.60%	7.27%
Attached												
New Listings	485	ASS (489)	ΙΑ	473	- 1	REALT487	RS	469	-0.82%	2.54%	-0.41%	3.41%
Pending	225	275		278		329		375	-18.18%	-19.06%	-31.61%	-40.00%
Closed	231	282		295		358		416	-18.09%	-21.69%	-35.47%	-44.47%
Sales Volume	\$ 370,347,655	\$ 454,677,377	\$	447,893,465	\$	536,680,321	\$	633,255,972	-18.55%	-17.31%	-30.99%	-41.52%
Days in MLS - Average	53	57		47		38		58	-7.02%	12.77%	39.47%	-8.62%
Days in MLS - Median	21	21		17		6		14	0.00%	23.53%	250.00%	50.00%
Close-Price-to-List-Price Ratio	97.17%	97.68%		97.48%		100.56%		99.11%	-0.52%	-0.32%	-3.37%	-1.96%
PSF Total	\$ 602	\$ 572	\$	581	\$	605	\$	614	5.24%	3.61%	-0.50%	-1.95%



# Properties Sold Between \$750,000 and \$999,999

	Nov. 2025	Oct. 2025	Nov. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	339	639	371	-46.95%	-8.63%
Pending	434	494	459	-12.15%	-5.45%
Closed	416	570	502	-27.02%	-17.13%
Sales Volume	\$ 351,392,719	\$ 484,983,329	\$ 426,816,142	-27.55%	-17.67%
Days in MLS - Average	58	54	46	7.41%	26.09%
Days in MLS - Median	35	35	31	0.00%	12.90%
Close-Price-to-List-Price Ratio	98.23%	98.50%	98.57%	-0.27%	-0.34%
PSF Total	\$ 273	\$ 279	\$ 285	-2.15%	-4.21%
Detached					
New Listings	300	587	333	-48.89%	-9.91%
Pending	413	472	430	-12.50%	-3.95%
Closed	396	536	476	-26.12%	-16.81%
Sales Volume	\$ 334,318,174	\$ 456,394,621	\$ 404,850,545	-26.75%	-17.42%
Days in MLS - Average	57	54	46	5.56%	23.91%
Days in MLS - Median	33	35	30	-5.71%	10.00%
Close-Price-to-List-Price Ratio	98.29%	98.46%	98.55%	-0.17%	-0.26%
PSF Total	\$ ASSO (266)	\$ ON OF R 272	\$ DRS° 277	-2.21%	-3.97%
Attached					
New Listings	39	52	38	-25.00%	2.63%
Pending	21	22	29	-4.55%	-27.59%
Closed	20	34	26	-41.18%	-23.08%
Sales Volume	\$ 17,074,545	\$ 28,588,708	\$ 21,965,597	-40.28%	-22.27%
Days in MLS - Average	82	45	57	82.22%	43.86%
Days in MLS - Median	49	29	42	68.97%	16.67%
Close-Price-to-List-Price Ratio	96.95%	99.19%	98.96%	-2.26%	-2.03%
PSF Total	\$ 402	\$ 399	\$ 439	0.75%	-8.43%



# Properties Sold Between \$750,000 and \$999,999

	YTD 2025	YTD 2024	YTD 2023		YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)											
New Listings	9,124	8,658	7,459		8,894		7,026	5.38%	22.32%	2.59%	29.86%
Pending	6,337	6,355	5,797		6,827		6,378	-0.28%	9.32%	-7.18%	-0.64%
Closed	6,175	6,190	5,731		7,292		6,474	-0.24%	7.75%	-15.32%	-4.62%
Sales Volume	\$ 5,251,315,819	\$ 5,250,146,806	\$ 4,852,733,868	\$	6,174,623,862	\$	5,488,061,858	0.02%	8.21%	-14.95%	-4.31%
Days in MLS - Average	44	37	32		17		16	18.92%	37.50%	158.82%	175.00%
Days in MLS - Median	21	15	12		5		5	40.00%	75.00%	320.00%	320.00%
Close-Price-to-List-Price Ratio	98.98%	99.39%	99.53%		102.88%		103.12%	-0.41%	-0.55%	-3.79%	-4.01%
PSF Total	\$ 282	\$ 286	\$ 286	\$	297	\$	277	-1.40%	-1.40%	-5.05%	1.81%
Detached											
New Listings	8,416	7,924	6,872		8,243		6,370	6.21%	22.47%	2.10%	32.12%
Pending	5,981	5,938	5,386		6,342		5,803	0.72%	11.05%	-5.69%	3.07%
Closed	5,825	5,787	5,290		6,704		5,920	0.66%	10.11%	-13.11%	-1.60%
Sales Volume	\$ 4,955,145,324	\$ 4,910,339,214	\$ 4,481,282,635	\$	5,679,637,369	\$	5,018,561,684	0.91%	10.57%	-12.76%	-1.26%
Days in MLS - Average	43	37	32		17		14	16.22%	34.38%	152.94%	207.14%
Days in MLS - Median	21	15	13		5		5	40.00%	61.54%	320.00%	320.00%
Close-Price-to-List-Price Ratio	99.01%	99.39%	99.55%		102.94%		103.34%	-0.38%	-0.54%	-3.82%	-4.19%
PSF Total	\$ 274	\$ 276	\$ 273	\$	283	\$	264	-0.72%	0.37%	-3.18%	3.79%
Attached											
New Listings	708	ASS C734	587	- 1	651	(5	656	-3.54%	20.61%	8.76%	7.93%
Pending	356	417	411		485		575	-14.63%	-13.38%	-26.60%	-38.09%
Closed	350	403	441		588		554	-13.15%	-20.63%	-40.48%	-36.82%
Sales Volume	\$ 296,170,495	\$ 339,807,592	\$ 371,451,233	\$	494,986,493	\$	469,500,174	-12.84%	-20.27%	-40.17%	-36.92%
Days in MLS - Average	57	44	33		24		42	29.55%	72.73%	137.50%	35.71%
Days in MLS - Median	31	15	11		6		8	106.67%	181.82%	416.67%	287.50%
Close-Price-to-List-Price Ratio	98.43%	99.32%	99.37%		102.15%		100.77%	-0.90%	-0.95%	-3.64%	-2.32%
PSF Total	\$ 422	\$ 442	\$ 439	\$	462	\$	426	-4.52%	-3.87%	-8.66%	-0.94%



# Properties Sold Between \$500,000 and \$749,999

	Nov. 2025	Oct. 2025	Nov. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	972	1,655	1,032	-41.27%	-5.81%
Pending	1,126	1,291	1,131	-12.78%	-0.44%
Closed	1,060	1,354	1,282	-21.71%	-17.32%
Sales Volume	\$ 644,187,116	\$ 818,994,461	\$ 775,005,636	-21.34%	-16.88%
Days in MLS - Average	56	48	44	16.67%	27.27%
Days in MLS - Median	37	32	28	15.63%	32.14%
Close-Price-to-List-Price Ratio	98.58%	98.84%	99.03%	-0.26%	-0.45%
PSF Total	\$ 271	\$ 267	\$ 274	1.50%	-1.09%
Detached					
New Listings	831	1,391	890	-40.26%	-6.63%
Pending	1,008	1,156	987	-12.80%	2.13%
Closed	964	1,200	1,110	-19.67%	-13.15%
Sales Volume	\$ 587,885,385	\$ 728,221,781	\$ 673,222,671	-19.27%	-12.68%
Days in MLS - Average	54	48	43	12.50%	25.58%
Days in MLS - Median	36	32	26	12.50%	38.46%
Close-Price-to-List-Price Ratio	98.66%	98.92%	99.11%	-0.26%	-0.45%
PSF Total	\$ 263	\$ 259	\$ 263	1.54%	0.00%
Attached					
New Listings	141	264	142	-46.59%	-0.70%
Pending	118	135	144	-12.59%	-18.06%
Closed	96	154	172	-37.66%	-44.19%
Sales Volume	\$ 56,301,731	\$ 90,772,680	\$ 101,782,965	-37.98%	-44.68%
Days in MLS - Average	75	52	53	44.23%	41.51%
Days in MLS - Median	51	35	39	45.71%	30.77%
Close-Price-to-List-Price Ratio	97.85%	98.25%	98.47%	-0.41%	-0.63%
PSF Total	\$ 352	\$ 331	\$ 348	6.34%	1.15%



# Properties Sold Between \$500,000 and \$749,999

	YT	D 2025	YTD 2024		YTD 2023		YTD 2022	YTD	2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)													
New Listings		21,383	20,725		18,583		23,820		21,857	3.17%	15.07%	-10.23%	-2.17%
Pending		15,226	15,705		15,539		18,679		20,256	-3.05%	-2.01%	-18.49%	-24.83%
Closed		15,310	15,979		16,007		20,097		21,803	-4.19%	-4.35%	-23.82%	-29.78%
Sales Volume	\$ 9,33	15,822,993	\$ 9,697,103,608	\$ 9	9,724,658,351	\$12	2,246,309,863	\$13,097	7,266,818	-3.93%	-4.20%	-23.93%	-28.87%
Days in MLS - Average		43	36		33		16		12	19.44%	30.30%	168.75%	258.33%
Days in MLS - Median		23	16		13		5		4	43.75%	76.92%	360.00%	475.00%
Close-Price-to-List-Price Ratio		99.27%	99.59%		99.81%		102.63%		103.74%	-0.32%	-0.54%	-3.27%	-4.31%
PSF Total	\$	275	\$ 280	\$	277	\$	290	\$	261	-1.79%	-0.72%	-5.17%	5.36%
Detached													
New Listings		18,118	17,426		15,877		20,777		19,322	3.97%	14.11%	-12.80%	-6.23%
Pending		13,432	13,625		13,490		16,236		17,887	-1.42%	-0.43%	-17.27%	-24.91%
Closed		13,514	13,899		13,893		17,259		19,303	-2.77%	-2.73%	-21.70%	-29.99%
Sales Volume	8,25	59,823,839	8,480,069,011	8	8,478,257,307	1	0,574,015,165	11,618	3,479,972	-2.60%	-2.58%	-21.89%	-28.91%
Days in MLS - Average		42	35		32		16		10	20.00%	31.25%	162.50%	320.00%
Days in MLS - Median		22	16		12		5		4	37.50%	83.33%	340.00%	450.00%
Close-Price-to-List-Price Ratio		99.33%	99.65%		99.84%		102.64%		103.99%	-0.32%	-0.51%	-3.22%	-4.48%
PSF Total	\$	267	\$ 270	\$	265	\$	278	\$	246	-1.11%	0.75%	-3.96%	8.54%
Attached													
New Listings		3,265	3,299		2,706		3,043		2,535	-1.03%	20.66%	7.30%	28.80%
Pending		1,794	2,080		2,049		2,443		2,369	-13.75%	-12.45%	-26.57%	-24.27%
Closed		1,796	2,080		2,114		2,838		2,500	-13.65%	-15.04%	-36.72%	-28.16%
Sales Volume	\$ 1,05	55,999,154	\$ 1,217,034,597	\$ 1	,246,401,044	\$ 2	1,672,294,698	\$ 1,478	3,786,846	-13.23%	-15.28%	-36.85%	-28.59%
Days in MLS - Average		50	43		37		16		25	16.28%	35.14%	212.50%	100.00%
Days in MLS - Median		31	22		14		5		5	40.91%	121.43%	520.00%	520.00%
Close-Price-to-List-Price Ratio		98.77%	99.21%		99.61%		102.61%		101.72%	-0.44%	-0.84%	-3.74%	-2.90%
PSF Total	\$	337	\$ 342	\$	354	\$	363	\$	377	-1.46%	-4.80%	-7.16%	-10.61%



## Glossary

**Active Listings:** The number of properties available for sale at the end of a reported period. The availability of homes for sale has a big impact on supply and demand dynamics and home prices.

**Attached Home:** A structure that shares a common wall or walls with another unit. Examples include townhomes, condominiums, row houses, apartment buildings and high-rise residential towers.

**Average Close Price:** A sum of all home sales prices divided by the total number of sales. Not considered the most accurate gauge since data from the high-end can easily skew the results.

**Closed Listings:** A measure of home sales that sold and closed during the reported period.

**Detached Home (also called a single-family home):** A single-family home that sits on its own lot and does not share any walls with another home or building. Basically, this is another term for your traditional stand-alone house or single-family home.

**Median Close Price:** A measure of home values in a market area where 50 percent of activity was higher and 50 percent was lower than this price point. This method is preferred because it's more insulated from outlying activity occurring at either tail end of the market.

Months of Inventory (MOI): A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale currently, given current levels of home sales. A balanced market ranges from four to six months of supply. A buyer's market has a higher number and a seller's market has a lower number.

**New Listings:** The number of properties which became available

during the reported period.

**Pending:** The number of listings that were changed status from "active" to "pending" at the end of the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes to pending, out of pending, then back to pending all in one reported period, the listing would only be counted once. This is the most real-time measure possible for homebuyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.

**REcolorado:** Colorado's largest Multiple Listing Service (MLS) and the source data for the DMAR Market Trends Report.

**RentalBeast:** Rental Beast is the National Association of Realtors®' exclusive recommended software provider in the rental space. With a cutting-edge platform designed to empower real estate professionals, and the nation's most comprehensive database of more than 10 million rental properties, Rental Beast provides Realtors® with rental-centric tools simplifying every aspect of the rental process and is the source of rental data for the DMAR Market Trends Report.

**Residential:** Represents the overall housing market, which includes activity of detached single-family homes as well as attached homes.

The  $oldsymbol{\mathsf{A}}$  to  $oldsymbol{\mathsf{Z}}$  of Real Estate

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