# Knowledge is

I'm here to **educate** you on current market conditions so you'll be **empowered** to make **better decisions** when its time to buy or sell.

Denver Metro Association of Realtors Monthly Market Trends Report

ANTHONY RAEL (303) 520-3179 RESIDENTIAL REAL ESTATE BROKER | BUYER & SELLER ADVICE & COUNSELING | RELOCATION

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## **Market Overview**

		Jun. 2025		May. 2025		Jun. 2024	Month-Over- Month	Year-Over- Year
Residential (Detached + Attach	ned)							
Active Listings at Month's End		14,007		13,599		10,214	3.00%	37.14%
New Listings		5,929		7,269		5,824	-18.43%	1.80%
Pending		4,068		4,135		3,847	-1.62%	5.74%
Closed		3,864		4,274		3,929	-9.59%	-1.65%
Close Price - Average	\$	743,572	\$	719,134	\$	717,435	3.40%	3.64%
Close Price - Median	\$	610,200	\$	600,000	\$	600,000	1.70%	1.70%
Sales Volume	\$	2,873,160,739	\$	3,073,578,113	\$	2,818,803,382	-6.52%	1.93%
Days in MLS - Average		37		33		28	12.12%	32.14%
Days in MLS - Median		18		13		12	38.46%	50.00%
Close-Price-to-List-Price Ratio		98.99%		99.32%		99.54%	-0.33%	-0.55%
Detached								
Active Listings at Month's End		9,634	У	9,111		7,179	5.74%	34.20%
New Listings		4,530		5,396		4,291	-16.05%	5.57%
Pending		3,151		3,231		2,900	-2.48%	8.66%
Closed		3,059		3,266		3,002	-6.34%	1.90%
Close Price - Average	\$	821,885	\$	806,449	\$	793,936	1.91%	3.52%
Close Price - Median	\$	665,895	\$	665,000	\$	660,000	0.13%	0.89%
Sales Volume	\$	2,514,144,735	Ş N	2,633,861,636	G,R S	2,383,394,893	-4.55%	5.49%
Days in MLS - Average		33		30		26	10.00%	26.92%
Days in MLS - Median		16		10		11	60.00%	45.45%
Close-Price-to-List-Price Ratio		99.11%		99.47%		99.66%	-0.36%	-0.55%
Attached								
Active Listings at Month's End		4,373		4,488		3,035	-2.56%	44.09%
New Listings		1,399		1,873		1,533	-25.31%	-8.74%
Pending		917		904		947	1.44%	-3.17%
Closed		805		1,008		927	-20.14%	-13.16%
Close Price - Average	\$	445,983	\$	436,227	\$	469,696	2.24%	-5.05%
Close Price - Median	\$	400,000	\$	400,000	\$	409,900	0.00%	-2.42%
Sales Volume	\$	359,016,004	\$	439,716,477	\$	435,408,489	-18.35%	-17.55%
Days in MLS - Average		55		44		32	25.00%	71.88%
Days in MLS - Median		30		25		17	20.00%	76.47%
Close-Price-to-List-Price Ratio		98.54%		98.83%		99.14%	-0.29%	-0.61%



## **Market Highlights**

#### **Realtor® Insights:**

- Mortgage applications and showing activity are on the rise, but sales data tells a different story. Contracts are slow, homes are lingering and price reductions are becoming more common. This disconnect signals that the market is in transition. Buyers are waiting, holding out for changes in prices or interest rates. For now, sellers need to price competitively and stay flexible.
- Savvy listing agents should advise their sellers that a sale may take weeks or even months. It's important to set realistic expectations as we head into a slower season, with temperatures and summer vacations distracting many buyers.
- Lately, we're having more conversations with potential sellers than buyers. Most listings are driven by major life events like divorce or relocating out of state. On the buyer side, we're encouraging clients to take their time, explore options, and—especially for condo shoppers—leverage the current market to their advantage.
- Sellers hoping for a quicker sale should plan their pricing strategy, including when and how much to reduce the price. Without a plan, it's easy to let emotions take over once days on market stretch and showings slow. Waiting " just one more week" to reduce the price can lead to extended days on market and higher carrying costs.

#### Local News:

- Consumer prices in the Denver-Aurora-Lakewood MSA rose 2.2 percent yearover-year in May 2025, up from 1.9 percent in March. Core inflation increased 2.7 percent. The largest annual gains were reported in other goods and services (+14.3 percent), medical care (+5.6 percent) and housing (+1.9 percent).
- U.S. Consumer confidence fell 5.5 percent between May and June, reversing nearly half of May's gains. The decline was broad-based across the Expectations Index, with weaker views on business conditions, job prospects and income expectations. Fewer consumers planned to buy homes, while carbuying and vacation plans remained steady. Tariffs and inflation remained top concerns, though inflation fears eased slightly.
- A mostly vacant parking lot at The Shops at Northfield in Central Park may soon be redeveloped with housing, retail and more. The 16-acre parcel may be transformed into a vibrant mixed-use community.
- Colorado saw the largest increase in the average escrow payment in the nation, up 31 percent from last year, primarily due to the rising property taxes and insurance costs.
- Metro Denver's 2025 homeless count showed an eight percent overall increase, totaling 10,774 people. However, unsheltered homelessness dropped to a six-year low, thanks to expanded shelter access and housing programs. This shift may help improve neighborhood stability and public perception, even as long-term housing needs persist.

- According to a new SmartAsset study, a salary of \$105,955 is needed to live comfortably in Colorado. The estimate is based on the 50/30/20 budgeting rule, which allocates 50 percent of income to necessities, 30 percent to discretionary spending and 20 percent to savings or debt repayment.
- A recent Zillow report found that home insurance premiums increased 38 percent nationally since 2019, while median homeowner income rose just 22 percent. In Denver, premiums rose 43 percent, while income increased 24 percent, ranking the city 14th in the study.
- Residents along an eight-mile stretch of I-70 are hopeful that a planned \$27 million wall will act as a sound barrier, reduce dust and improve safety from highway traffic.

#### National News:

- Although the national median sale price hit a record high of \$396,500 in June, it remains six percent below the median list price, reflecting the imbalance between the number of sellers and a smaller pool of buyers.
- Builder incentives reached an all-time high, according to the National Association of Home Builders, with 37 percent of builders cutting prices and offering sales incentives.
- Today, more households have pets than children, a shift that is influencing homebuyer decisions. Nearly one in five recent buyers said pet needs were a key factor in choosing their home and neighborhood.
- The MBS Highway National Housing Index dropped eight points in June 2025 to 34, reflecting persistent economic uncertainty that continues to hinder housing activity.

#### Mortgage News:

• The director of the Federal Housing Finance Authority instructed Freddie Mac and Fannie Mae to draft a proposal exploring the potential inclusion of crypto assets in mortgage underwriting.

#### Quick Stats:

- The average number of active listings for June (1985-2024) is 15,125.
- The record high for June was 2006 with 31,900 listings and the record low was set in 2021 with just 3,122 listings.
- Historically, active listings increase by an average of 12.3 percent from May to June. This June's increase of three percent may signal a potential cooling in inventory levels.





## **Active Listings at Month's End**

DMAR Market Trends | June 2025 Denver Metro Association of Realtors®

Source of MLS Data: REcolorado.com



#### RE/MAX Compliments of: ALLIANCE ANTHONY RAEL / 303.520.3179



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## **New Listings**

DMAR Market Trends | June 2025

Denver Metro Association of Realtors®

Source of MLS Data: REcolorado.com







## **Pending Sales**

DMAR Market Trends | June 2025 Denver Metro Association of Realtors® Source of MLS Data: REcolorado.com









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## **Residential Median + Average Close Price**

DMAR Market Trends | June 2025 Denver Metro Association of Realtors® Source of MLS Data: Recolorado.com

1-year snapshot







## **Median Days in MLS**

DMAR Market Trends | June 2025 Denver Metro Association of Realtors® Source of MLS Data: REcolorado.com





DMAR Market Trends | June 2025 Denver Metro Association of Realtors®

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### **Residential Active Listings + Closed Sales at Month's End**





# June Data Year-to-Date | 2025 to 2021

	YTD 2025		YTD 2024	YTD 2023		YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
Active Listings at Month's End	14,007		10,214	6,071		6,057		3,122	37.14%	130.72%	131.25%	348.65%
New Listings	35,774		31,244	27,041		35,148		35,190	14.50%	32.30%	1.78%	1.66%
Closed	21,201		21,414	21,913		28,040		30,437	-0.99%	-3.25%	-24.39%	-30.34%
Close Price - Average	\$ 714,435	\$	703,840	\$ 678,721	\$	694,335	\$	603,495	1.51%	5.26%	2.89%	18.38%
Close Price - Median	\$ 600,000	\$	595,000	\$ 576,500	\$	600,000	\$	515,000	0.84%	4.08%	0.00%	16.50%
Sales Volume	\$ 15,146,740,033	\$ :	15,072,037,594	\$ 14,872,811,456	\$	19,469,165,884	\$	18,368,583,489	0.50%	1.84%	-22.20%	-17.54%
Days in MLS - Average	43		35	32		11		16	22.86%	34.38%	290.91%	168.75%
Days in MLS - Median	19		13	10		4		4	46.15%	90.00%	375.00%	375.00%
Close-Price-to-List-Price Ratio	99.12%		99.51%	99.81%		104.90%		103.88%	-0.39%	-0.69%	-5.51%	-4.58%
Detached					_							
Active Listings at Month's End	9,634		7,179	4,401		4,684		2,137	34.20%	118.90%	105.68%	350.82%
New Listings	25,978		22,607	19,938		26,185		25,627	14.91%	30.29%	-0.79%	1.37%
Closed	16,268		16,140	16,133		20,148		21,714	0.79%	0.84%	-19.26%	-25.08%
Close Price - Average	\$ 796,854	\$	783,417	\$ 760,100	\$	785,783	\$	683,148	1.72%	4.84%	1.41%	16.64%
Close Price - Median	\$ 655,000	\$	650,000	\$ 631,000	\$	656,000	\$	570,000	0.77%	3.80%	-0.15%	14.91%
Sales Volume	\$ 12,963,223,471	\$ 1	L2,644,344,041	\$ 12,262,694,720	\$	15,831,948,948	\$	14,833,871,682	2.52%	5.71%	-18.12%	-12.61%
Days in MLS - Average	41		34	33		11		13	20.59%	24.24%	272.73%	215.38%
Days in MLS - Median	16		$\wedge \in 11$			DE DEAL			45.45%	60.00%	300.00%	300.00%
Close-Price-to-List-Price Ratio	99.24%		99.61%	99.81%		105.05%		104.49%	-0.37%	-0.57%	-5.53%	-5.02%
Attached												
Active Listings at Month's End	4,373		3,035	1,670		1,373		985	44.09%	161.86%	218.50%	343.96%
New Listings	9,796		8,637	7,103		8,963		9,563	13.42%	37.91%	9.29%	2.44%
Closed	4,933		5,274	5,780		7,892		8,723	-6.47%	-14.65%	-37.49%	-43.45%
Close Price - Average	\$ 442,635	\$	460,314	\$ 451,577	\$	460,874	\$	405,217	-3.84%	-1.98%	-3.96%	9.23%
Close Price - Median	\$ 395,000	\$	405,000	\$ 399,000	\$	410,000	\$	350,000	-2.47%	-1.00%	-3.66%	12.86%
Sales Volume	\$ 2,183,516,562	\$	2,427,693,553	\$ 2,610,116,736	\$	3,637,216,936	\$	3,534,711,807	-10.06%	-16.34%	-39.97%	-38.23%
Days in MLS - Average	52		36	28		11		23	44.44%	85.71%	372.73%	126.09%
Days in MLS - Median	29		16	9		4		5	81.25%	222.22%	625.00%	480.00%
Close-Price-to-List-Price Ratio	98.70%		99.18%	99.80%		104.50%		102.35%	-0.48%	-1.10%	-5.55%	-3.57%



## **Market Trends**

	Price Range		Detached			Attached	
		Closed	Active	моі	Closed	Active	моі
	\$0 to \$299,999	21	56	2.67	168	1,127	6.71
tory	\$300,000 to \$499,999	511	1,287	2.52	405	1,997	4.93
Months of Inventory	\$500,000 to \$749,999	1,352	3,793	2.81	184	879	4.78
ofIn	\$750,000 to \$999,999	618	2,107	3.41	31	200	6.45
ths	\$1,000,000 to \$1,499,999	333	1,259	3.78	9	93	10.33
Mor	\$1,500,000 to \$1,999,999	114	515	4.52	3	43	14.33
	\$2,000,000 and over	110	617	5.61	5	34	6.80
	TOTALS	3,059	9,634	3.15	805	4,373	5.43
	Price Range	Deta	ched	% change	Atta	ched	% change
		Closed Jun. 2025	Closed May 2025	c	Closed Jun. 2025	Closed May 2025	
	\$0 to \$299,999	21	24	-12.50%	168	212	-20.75%
t,	\$300,000 to \$499,999	511	550	-7.09%	405	522	-22.41%
Month-Over-Month	\$500,000 to \$749,999	1,352	1,474	-8.28%	184	218	-15.60%
Over	\$750,000 to \$999,999	618	662	-6.65%	31	38	-18.42%
th.	\$1,000,000 to \$1,499,999	333	340	-2.06%	9	14	-35.71%
Mol	\$1,500,000 to \$1,999,999	114	120	-5.00%	3	2	50.00%
	\$2,000,000 and over	110	OCIATION96	) F R E /14.58% R	S° 5	2	150.00%
	TOTALS	3,059	3,266	-6.34%	805	1,008	-20.14%
	Price Range	Deta	ched	% change	Atta	ched	% change
		YTD Jun. 2025	YTD Jun. 2024		YTD Jun. 2025	YTD Jun. 2024	
	\$0 to \$299,999	119	101	17.82%	1,073	1,002	7.09%
ŗ	\$300,000 to \$499,999	2,851	2,752	3.60%	2,519	2,720	-7.39%
r-Ye	\$500,000 to \$749,999	7,380	7,618	-3.12%	1,032	1,152	-10.42%
Š	\$750,000 to \$999,999	3,211	3,134	2.46%	192	236	-18.64%
Year-Over-Year	\$1,000,000 to \$1,499,999	1,667	1,532	8.81%	76	105	-27.62%
7	\$1,500,000 to \$1,999,999	531	542	-2.03%	21	39	-46.15%
	\$2,000,000 and over	509	461	10.41%	20	20	0.00%
	TOTALS	16,268	16,140	0.79%	4,933	5,274	-6.47%



# **Properties Sold for \$1 Million or More**

	Jun. 2025	May. 2025	Jun. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	972	1,196	834	-18.73%	16.55%
Pending	551	601	488	-8.32%	12.91%
Closed	574	574	546	0.00%	5.13%
Sales Volume	\$ 959,870,240	\$ 942,317,669	\$ 857,303,149	1.86%	11.96%
Days in MLS - Average	38	32	30	18.75%	26.67%
Days in MLS - Median	15	9	10	66.67%	50.00%
Close-Price-to-List-Price Ratio	98.10%	98.86%	99.02%	-0.77%	-0.93%
PSF Total	\$ 381	\$ 374	\$ 375	1.87%	1.60%
Detached					
New Listings	926	1,146	789	-19.20%	17.36%
Pending	536	581	467	-7.75%	14.78%
Closed	557	556	512	0.18%	8.79%
Sales Volume	\$ 931,894,740	\$ 916,794,002	\$ 801,754,547	1.65%	16.23%
Days in MLS - Average	36	32	29	12.50%	24.14%
Days in MLS - Median	14		9	75.00%	55.56%
Close-Price-to-List-Price Ratio	98.10%	98.89%	99.18%	-0.80%	-1.09%
PSF Total	\$ ASS 375	\$ON OF 8 369	\$ SRS <sup>®</sup> 362	1.63%	3.59%
Attached					
New Listings	46	50	45	-8.00%	2.22%
Pending	15	20	21	-25.00%	-28.57%
Closed	17	18	34	-5.56%	-50.00%
Sales Volume	\$ 27,975,500	\$ 25,523,667	\$ 55,548,602	9.61%	-49.64%
Days in MLS - Average	118	37	45	218.92%	162.22%
Days in MLS - Median	30	21	23	42.86%	30.43%
Close-Price-to-List-Price Ratio	98.15%	97.68%	96.78%	0.48%	1.42%
PSF Total	\$ 551	\$ 545	\$ 557	1.10%	-1.08%



# **Properties Sold for \$1 Million or More**

	YTD 2025	YTD 2024	YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)									
New Listings	5,492	4,520	3,625	4,065	2,886	21.50%	51.50%	35.10%	90.30%
Pending	3,002	2,791	2,477	2,956	2,475	7.56%	21.19%	1.56%	21.29%
Closed	2,824	2,699	2,411	3,315	2,560	4.63%	17.13%	-14.81%	10.31%
Sales Volume	\$ 4,614,359,532	\$ 4,350,162,999	\$ 3,951,199,470	\$ 5,274,030,162	\$ 4,098,627,018	6.07%	16.78%	-12.51%	12.58%
Days in MLS - Average	44	40	34	18	37	10.00%	29.41%	144.44%	18.92%
Days in MLS - Median	13	12	8	4	5	8.33%	62.50%	225.00%	160.00%
Close-Price-to-List-Price Ratio	98.43%	98.69%	99.31%	106.10%	102.17%	-0.26%	-0.89%	-7.23%	-3.66%
PSF Total	\$ 383	\$ 383	\$ 385	\$ 399	\$ 364	0.00%	-0.52%	-4.01%	5.22%
Detached									
New Listings	5,197	4,221	3,363	3,784	2,631	23.12%	54.53%	37.34%	97.53%
Pending	2,887	2,638	2,323	2,764	2,285	9.44%	24.28%	4.45%	26.35%
Closed	2,707	2,535	2,251	3,103	2,347	6.79%	20.26%	-12.76%	15.34%
Sales Volume	\$ 4,428,422,615	\$ 4,097,418,010	\$ 3,703,571,318	\$ 4,954,749,358	\$ 3,782,145,990	8.08%	19.57%	-10.62%	17.09%
Days in MLS - Average	44	40	33	16	34	10.00%	33.33%	175.00%	29.41%
Days in MLS - Median	13	12	8	4	5	8.33%	62.50%	225.00%	160.00%
Close-Price-to-List-Price Ratio	98.46%	98.75%	99.40%	106.35%	102.49%	-0.29%	-0.95%	-7.42%	-3.93%
PSF Total	\$ 373	\$ - 372	\$ 370	\$ 384	\$ 341	0.27%	0.81%	-2.86%	9.38%
Attached									
New Listings	295	A S S 📿 299	262	REALT 281R	255	-1.34%	12.60%	4.98%	15.69%
Pending	115	153	154	192	190	-24.84%	-25.32%	-40.10%	-39.47%
Closed	117	164	160	212	213	-28.66%	-26.88%	-44.81%	-45.07%
Sales Volume	\$ 185,936,917	\$ 252,744,989	\$ 247,628,152	\$ 319,280,804	\$ 316,481,028	-26.43%	-24.91%	-41.76%	-41.25%
Days in MLS - Average	49	45	41	40	75	8.89%	19.51%	22.50%	-34.67%
Days in MLS - Median	16	15	13	5	16	6.67%	23.08%	220.00%	0.00%
Close-Price-to-List-Price Ratio	97.83%	97.75%	98.04%	102.45%	98.68%	0.08%	-0.21%	-4.51%	-0.86%
PSF Total	\$ 601	\$ 559	\$ 594	\$ 614	\$ 624	7.51%	1.18%	-2.12%	-3.69%



# Properties Sold Between \$750,000 and \$999,999

	Jun. 2025	May. 2025	Jun. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	1,045	1,243	968	-15.93%	7.95%
Pending	645	697	641	-7.46%	0.62%
Closed	649	700	628	-7.29%	3.34%
Sales Volume	\$ 552,138,251	\$ 598,093,184	\$ 532,940,426	-7.68%	3.60%
Days in MLS - Average	33	28	25	17.86%	32.00%
Days in MLS - Median	17	9	10	88.89%	70.00%
Close-Price-to-List-Price Ratio	99.14%	99.41%	99.48%	-0.27%	-0.34%
PSF Total	\$ 284	\$ 284	\$ 289	0.00%	-1.73%
Detached					
New Listings	988	1,167	903	-15.34%	9.41%
Pending	615	651	603	-5.53%	1.99%
Closed	618	662	596	-6.65%	3.69%
Sales Volume	\$ 525,805,099	\$ 566,218,488	\$ 506,026,784	-7.14%	3.91%
Days in MLS - Average	30	28	24	7.14%	25.00%
Days in MLS - Median	17		10	88.89%	70.00%
Close-Price-to-List-Price Ratio	99.16%	99.45%	99.46%	-0.29%	-0.30%
PSF Total	\$ ASSO (276)	50N OF R 278	\$ DRS° 284	-0.72%	-2.82%
Attached					
New Listings	57	76	65	-25.00%	-12.31%
Pending	30	46	38	-34.78%	-21.05%
Closed	31	38	32	-18.42%	-3.13%
Sales Volume	\$ 26,333,152	\$ 31,874,696	\$ 26,913,642	-17.39%	-2.16%
Days in MLS - Average	95	34	38	179.41%	150.00%
Days in MLS - Median	32	23	9	39.13%	255.56%
Close-Price-to-List-Price Ratio	98.68%	98.71%	100.05%	-0.03%	-1.37%
PSF Total	\$ 452	\$ 401	\$ 381	12.72%	18.64%



# Properties Sold Between \$750,000 and \$999,999

	YTD 2025	YTD 2024		YTD 2023		YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
New Listings	5,955	5,092		4,295		5,561		3,682	16.95%	38.65%	7.09%	61.73%
Pending	3,719	3,638		3,369		4,219		3,260	2.23%	10.39%	-11.85%	14.08%
Closed	3,403	3,370		3,052		4,411		3,176	0.98%	11.50%	-22.85%	7.15%
Sales Volume	\$ 2,898,978,812	\$ 2,857,048,056	\$ 2	2,582,203,467	\$	3,733,818,163	\$	2,694,341,542	1.47%	12.27%	-22.36%	7.60%
Days in MLS - Average	40	35		32		12		18	14.29%	25.00%	233.33%	122.22%
Days in MLS - Median	15	11		10		4		4	36.36%	50.00%	275.00%	275.00%
Close-Price-to-List-Price Ratio	99.34%	99.74%		99.79%		105.15%		103.93%	-0.40%	-0.45%	-5.53%	-4.42%
PSF Total	\$ 285	\$ 288	\$	287	\$	304	\$	276	-1.04%	-0.70%	-6.25%	3.26%
Detached												
New Listings	5,515	4,665		3,951		5,166		3,314	18.22%	39.58%	6.76%	66.42%
Pending	3,520	3,388		3,128		3,898		2,950	3.90%	12.53%	-9.70%	19.32%
Closed	3,211	3,134		2,815		4,020		2,887	2.46%	14.07%	-20.12%	11.22%
Sales Volume	\$ 2,736,762,194	\$ 2,658,013,217	\$ 2	2,383,014,270	\$	3,404,266,857	\$	2,448,746,724	2.96%	14.84%	-19.61%	11.76%
Days in MLS - Average	39	35		32		12		15	11.43%	21.88%	225.00%	160.00%
Days in MLS - Median	14	11		10		4		4	27.27%	40.00%	250.00%	250.00%
Close-Price-to-List-Price Ratio	99.39%	99.76%		99.81%		105.30%		104.28%	-0.37%	-0.42%	-5.61%	-4.69%
PSF Total	\$ 276	\$ 277	\$	274	\$	289	\$	261	-0.36%	0.73%	-4.50%	5.75%
Attached												
New Listings	440	A S S C427	AI	344 JUN 344	· ·	KEALI 395	(S	368	3.04%	27.91%	11.39%	19.57%
Pending	199	250		241		321		310	-20.40%	-17.43%	-38.01%	-35.81%
Closed	192	236		237		391		289	-18.64%	-18.99%	-50.90%	-33.56%
Sales Volume	\$ 162,216,618	\$ 199,034,839	\$	199,189,197	\$	329,551,306	\$	245,594,818	-18.50%	-18.56%	-50.78%	-33.95%
Days in MLS - Average	57	43		32		21		54	32.56%	78.13%	171.43%	5.56%
Days in MLS - Median	25	10		10		5		11	150.00%	150.00%	400.00%	127.27%
Close-Price-to-List-Price Ratio	98.61%	99.54%		99.56%		103.59%		100.49%	-0.93%	-0.95%	-4.81%	-1.87%
PSF Total	\$ 430	\$ 440	\$	440	\$	464	\$	423	-2.27%	-2.27%	-7.33%	1.65%



# Properties Sold Between \$500,000 and \$749,999

	Jun. 2025	May. 2025	Jun. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	2,274	2,679	2,241	-15.12%	1.47%
Pending	1,566	1,625	1,548	-3.63%	1.16%
Closed	1,536	1,692	1,608	-9.22%	-4.48%
Sales Volume	\$ 937,319,652	\$ 1,031,583,301	\$ 979,136,557	-9.14%	-4.27%
Days in MLS - Average	34	30	27	13.33%	25.93%
Days in MLS - Median	17	12	12	41.67%	41.67%
Close-Price-to-List-Price Ratio	99.44%	99.69%	99.87%	-0.25%	-0.43%
PSF Total	\$ 281	\$ 282	\$ 282	-0.35%	-0.35%
Detached					
New Listings	1,943	2,265	1,906	-14.22%	1.94%
Pending	1,378	1,424	1,354	-3.23%	1.77%
Closed	1,352	1,474	1,406	-8.28%	-3.84%
Sales Volume	\$ 828,459,101	\$ 903,470,649	\$ 861,598,664	-8.30%	-3.85%
Days in MLS - Average	32	28	26	14.29%	23.08%
Days in MLS - Median	16	11	11	45.45%	45.45%
Close-Price-to-List-Price Ratio	99.52%	99.79%	99.93%	-0.27%	-0.41%
PSF Total	\$ 271	\$ 273	\$ 275	-0.73%	-1.45%
Attached	ASSOCIAT	TON OF REAL	JRS		
New Listings	331	414	335	-20.05%	-1.19%
Pending	188	201	194	-6.47%	-3.09%
Closed	184	218	202	-15.60%	-8.91%
Sales Volume	\$ 108,860,551	\$ 128,112,652	\$ 117,537,893	-15.03%	-7.38%
Days in MLS - Average	48	42	34	14.29%	41.18%
Days in MLS - Median	28	23	17	21.74%	64.71%
Close-Price-to-List-Price Ratio	98.86%	99.01%	99.46%	-0.15%	-0.60%
PSF Total	\$ 349	\$ 343	\$ 333	1.75%	4.80%



# Properties Sold Between \$500,000 and \$749,999

	YTD 2025	YTD 2024		YTD 2023		YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
New Listings	13,245	11,992		10,576		14,457		11,427	10.45%	25.24%	-8.38%	15.91%
Pending	8,908	8,991		9,296		11,508		10,372	-0.92%	-4.17%	-22.59%	-14.11%
Closed	8,412	8,770		9,037		11,865		10,485	-4.08%	-6.92%	-29.10%	-19.77%
Sales Volume	\$ 5,131,210,311	\$ 5,323,085,451	\$	5,489,126,657	\$	7,243,484,302	\$	6,300,093,835	-3.60%	-6.52%	-29.16%	-18.55%
Days in MLS - Average	41	34		35		11		12	20.59%	17.14%	272.73%	241.67%
Days in MLS - Median	18	12		11		4		4	50.00%	63.64%	350.00%	350.00%
Close-Price-to-List-Price Ratio	99.55%	99.87%		100.00%		104.85%		104.94%	-0.32%	-0.45%	-5.05%	-5.14%
PSF Total	\$ 278	\$ 281	\$	275	\$	299	\$	258	-1.07%	1.09%	-7.02%	7.75%
Detached												
New Listings	11,102	10,015		9,017		12,572		10,063	10.85%	23.12%	-11.69%	10.32%
Pending	7,799	7,762		8,083		9,966		9,076	0.48%	-3.51%	-21.74%	-14.07%
Closed	7,380	7,618		7,879		10,112		9,237	-3.12%	-6.33%	-27.02%	-20.10%
Sales Volume	\$ 4,523,075,674	\$ 4,651,505,695	\$ -	4,804,756,435	\$	6,210,344,742	\$	5,560,345,824	-2.76%	-5.86%	-27.17%	-18.65%
Days in MLS - Average	40	33		35		10		10	21.21%	14.29%	300.00%	300.00%
Days in MLS - Median	17	12		11		4		4	41.67%	54.55%	325.00%	325.00%
Close-Price-to-List-Price Ratio	99.62%	99.93%		100.04%		104.94%		105.35%	-0.31%	-0.42%	-5.07%	-5.44%
PSF Total	\$ 270	\$ 271	\$	263	\$	286	\$	241	-0.37%	2.66%	-5.59%	12.03%
Attached		ASSOCI	A1	γιόν ογ	F	REALTOR	S					
New Listings	2,143	1,977		1,559		1,885		1,364	8.40%	37.46%	13.69%	57.11%
Pending	1,109	1,229		1,213		1,542		1,296	-9.76%	-8.57%	-28.08%	-14.43%
Closed	1,032	1,152		1,158		1,753		1,248	-10.42%	-10.88%	-41.13%	-17.31%
Sales Volume	\$ 608,134,637	\$ 671,579,756	\$	684,370,222	\$	1,033,139,560	\$	739,748,011	-9.45%	-11.14%	-41.14%	-17.79%
Days in MLS - Average	46	42		36		14		33	9.52%	27.78%	228.57%	39.39%
Days in MLS - Median	24	17		13		4		5	41.18%	84.62%	500.00%	380.00%
Close-Price-to-List-Price Ratio	99.01%	99.48%		99.77%		104.34%		101.91%	-0.47%	-0.76%	-5.11%	-2.85%
PSF Total	\$ 340	\$ 343	\$	354	\$	372	\$	385	-0.87%	-3.95%	-8.60%	-11.69%